

SECTOR: APPLICATION SPECIFIC

SUPPLIER: MODULAR SPACE



Modular Space have been responsible for carrying the Ecotile brand in Hong Kong.

The Story

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Modular Space have been the exclusive representatives of Ecotile Flooring in Hong Kong since 2017. In that time they have sold over 8,000m2 of our interlocking floor tiles to some of Hong Kong's most prestigious and high profile companies.

We are particularly proud of our relationship with Modular Space due to their proximity to mainland China where many cheap copies of our tiles are easily available. The owner explained he preferred to work with us due to the quality of the product, superior customer service, very fast response times and our excellent technical advice and resources.

Completed Applications

One example is a luxury airline headquartered in Hong Kong. Ecotile was installed in their warehouses and maintenance areas where the epoxy coating on the concrete floor was damaged and delaminating due to heavy traffic. The quality control room is usually seen by auditors and visitors, so it was important to create an attractive, dust free environment that conveyed the professionalism of the company.

The airline selected Ecotile to solve their flooring problems because they were able to install it over the existing substrate with no preparation and no downtime for the business. They also wanted to future proof their operations against similar problems in the future so the fact that the tiles are loose laid and can be easily replaced if required was a big advantage.

As the lead-time from the UK to Hong Kong is much longer and the import procedures more complicated we believe this is a ringing endorsement of our tiles, our staff and our company as a whole that justifies the higher price customers are prepared to pay for Ecotile flooring.

Shortly afterwards, Modular Space went on to cover a freight forwarding facility (Flexport) with over 1,500 square metres of Ecotile. Flexport are one of Hong Kong's largest forwarding and customs brokerage companies moving thousands of shipping containers through their ports every day.

To understand the benefits that Ecotile can deliver to your Warehouse or Factory. Please call 01582 788 232 or email enquiries@ecotileflooring.com